# **HSZ** China Fund

#### Figures as of October 29, 2010

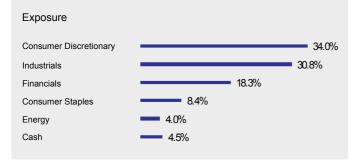
#### Net Asset Value

Per Share: USD 142.11, CHF 112.35, EUR 131.74 Market Capitalization: USD 122.0 million



Performance				
	October	YTD	1Y	Nov 17, 06
USD-Class	+1.5%	+16.8%	+28.9%	+42.1%
CHF-Class	+2.3%	+11.5%	+24.8%	+12.4%
EUR-Class	-0.7%	+21.2%	+37.8%	+31.7%

Largest Holdings	
Weichai Power	5.6%
China Merchants Bank	5.4%
Lonking Holdings Ltd	5.1%
Sounds Global Ltd	5.0%
Ports Design	4.7%
Anta Sports Products Ltd	4.6%



## Newsletter October 2010

- China's growth sees jump in the third quarter
- Strong smartphone shipment continues to fuel AAC's sales growth
- Weichai benefits from robust demand for heavy duty trucks
- Merchants Bank sees continued margin expansion

China's headline GDP grew 9.6 percent in the third quarter from a year earlier, slowing from the 10.3 percent expansion in the preceding period. On an annualized, seasonally adjusted basis, the estimated sequential growth was 10 percent quarter on quarter, picking up from the trough of 8.3 percent in the second quarter. CPI inflation was at an elevated level of 3.6 percent year on year in September, mainly driven by the heightened food inflation. For the first time in three years, the People's Bank of China raised the benchmark interest rates on October 19 with a view to managing inflation expectations and easing the impact of negative real interest rates. The move by the central bank shows the confidence of the government in the strength of the economy despite the uncertainties in the advanced economies.

AAC Acoustic's revenue for the first three quarters was CNY 2.3 billion, increased by 52 percent year on year. Top three products by sales were speakers, speaker boxes and receivers which accounted for 26 percent, 20 percent and 20 percent of the total revenue respectively. Gross margin and operating margin continued to expand by 0.5 and 0.4 percentage points year on year to 45.5 percent and 32.9 percent respectively. Earnings per share for the third quarter grew 33 percent quarter on quarter to CNY 0.23. Smartphones, acoustic components for tablets and e-books will be the key drivers to fuel sales growth in 2011.

Weichai's net sales increased by 84 percent year on year to CNY 46'683 million in the first nine months on the robust domestic demand for heavy duty trucks due to the rapid growth in fixed asset investment and the strong mining activities. Gross margin rose 4.1 percentage points quarter on quarter to 32.2 percent benefiting from a decline in raw material costs. Operating margin rose 1 percentage point year on year to 14 percent as a result of scale advantages and better cost control. Weichai's net profit for the first nine months increased by 102 percent year on year to CNY 4'801 million, implying earnings per share of CNY 5.76, under Chinese Accounting Standards.

China Merchants Bank announced that its net profit for the first three quarters this year rose 57 percent to CNY 20.6 billion. The rise in profit was attributed to the continued net interest margin expansion, growth in interest and non-interest income as well as lower credit costs. The non-performing loan (NPL) balance was down to CNY 8.8 billion with NPL ratio further edging down to 0.64 percent. Management indicated that lending to local government financing vehicles (LGFV) amounted to CNY 130 billion, representing 10 percent of the total loan book. 98 percent of the LGFV loan is fully covered by revenue generated by projects and collaterals and the NPL ratio is only 0.1 percent.

### **General Information**

#### Characteristics

Fund Name HSZ China Fund Structure Open-end

"Kategorie: Übrige Fonds"
Approved August 2006 by Swiss Financial
Market Supervisory Authority

Swiss investment fund,

Launch November 2006

Fund Volume Launched at USD 130 million

Fiscal Year End December 31
Reporting Semi-annually in USD

Currency Classes USD, CHF, EUR (all unhedged)
ISIN, Valor USD-Class, WKN CH0026828035, 2682803, A0LC13
ISIN, Valor EUR-Class, WKN CH0026828092, 2682809, A0LC14
ISIN, Valor CHF-Class, WKN CH0026828068, 2682806, A0LC15

Issue price (all classes) 100
Distributions Inco

Distributions Income annually Issuance/Redemption Daily

Management Fee 1.5% annually

Performance Fee 10% above hurdle rate of 5%,

high water mark

Issuance Fee Maximum 5% Redemption Fee None

#### Information

Custodian Bank

Main Distributor

Prospectus/By-Laws Available upon request Publication of NAV (daily) www.hszgroup.com

www.falconpb.com

Neue Zürcher Zeitung (NZZ)
Bloomberg HSZCHID SW Equity
HSZCHEU SW Equity

HSZCFCH SW Equity

Monthly Reports Subscription

Fund Administrator Falcon Fund Management

(Switzerland) Ltd. Falcon Private Bank Ltd.

Investment Manager HSZ Group

Falcon Fund Management (Switzerland) Ltd

Auditors PricewaterhouseCoopers Ltd.

Subscriptions All Bank

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#### **Investment Opportunity**

Once the world's largest trading power, China's gradual decline during the second millennium culminated in the Maoist purgatory. However, since the 1980s economic development has taken center stage. China has become the engine of the fastest growing region in the world attracting substantial foreign investments and developing into the world's manufacturing hub. Furthermore, an increasing middle class is fuelling demand for consumer products. The growth momentum is set to continue as China strives to catch up with mature economies, producing attractive investment opportunities.

#### Investment Strategy

The objective of HSZ China Fund is to create sustained shareholder value by acquiring and managing equity and equity-linked investments in a select number of high-quality companies that are rooted in China. At least two-thirds of the total assets are to be invested in companies which are domiciled in China or participate as holding companies in enterprises domiciled there. At most one-third of the total fund volume can be invested in equity oriented stocks and money market instruments of issuers worldwide. Based on fundamental analysis and a bottom up approach, investment opportunities are identified that are assessed to provide above-average return on invested capital, have strong earnings per share growth and are priced attractively.

#### Risk Management

The Chinese stock market has many of the particular risks and characteristics of emerging markets. HSZ Group exerts itself for reducing specific risks by accurately screening and monitoring high quality assets. That is why the long-lived experience of its specialists based locally is invaluable for investors. The fund is well diversified by investing in at least 15 companies. Each position represents a weight of between 5 to 10% of total assets with a maximum limit of 15%. No portfolio leverage is employed. The fact that HSZ China Fund invests in listed equity provides the investor with a reasonable degree of liquidity.

### Investment Manager

HSZ Group is a Hong Kong based independent investment management company. Its investment team has been managing Asian equity portfolios since 1994.

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